# **SUMMARY OF FINANCIAL STATEMENTS [Japan GAAP] (CONSOLIDATED)**

### Financial Results for the Fiscal Year Ending March 31, 2024

May 14, 2024

# Company Name: YAMAICHI ELECTRONICS CO., LTD.

Stock listing: Tokyo Stock Exchange – Prime Market Code: 6941 URL: https://www.yamaichi.co.jp

President: Junichi Kameya

Managing Director: Kazuhiro Matsuda Tel: +81-3-3734-0115
Scheduled date of ordinary general meeting of shareholders: June 26, 2024
Scheduled date of securities report submission: June 26, 2024
Scheduled date of dividend payment commencement: June 27, 2024

Supplementary materials for the quarterly financial statements: Yes

Presentation to explain for the quarterly financial statement: Yes (for institutional Investors and analysts)

# 1. Consolidated Financial Results for the Fiscal Year Ending March 31, 2024

### (1) Consolidated Operating Results (aggregated)

(Percentage figures represent changes from the same period of the previous year.)

	Net Sales	Operating income	Ordinary income	Profit Attributable to owners of parent
Year ended	Millions of yen %			
March 31, 2024	36,423 △22.5	2,933 △67.9	2,914 △69.2	2,060 △71.4
March 31, 2023	46,985 18.7	9,134 9.1	9,450 8.1	7,212 6.5

Notes: Comprehensive income

Year ended March 31, 2024

¥3,880 million (△52.5%)

Year ended March 31, 2023 ¥8,160 million (5.9%)

	Net profit per share	Diluted net profit per share	Return on equity	Return on assets	Operating income ratio
Year ended	Yen	Yen	%	%	%
March 31, 2024	100.43	—	5.5	5.7	8.1
March 31, 2023	346.08	—	21.1	19.7	19.4

#### (2) Consolidated Financial Positions

	Total assets	Net assets	Equity ratio	Net assets per share
Year ended	Millions of yen	Millions of yen	%	Yen
March 31, 2024	51,062	38,264	74.6	1,862.43
March 31, 2023	50,368	37,013	72.9	1,770.47

Reference: Shareholders' equity as of March 31, 2024: ¥38,074 million; as of March 31, 2023: ¥36,713 million.

### (3) Consolidated Cash Flows

	Net cash provided by operating activities	Net cash used in investing activities	Net cash used in financing activities	Cash and cash equivalents at the end of period
Year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	3,230	△4,221	△3,432	13,072
March 31, 2023	10,846	△4,858	△3,355	16,734

#### 2. Dividends

		Dividends per share					Dividend	Dividend
	1Q	2Q	3Q	4Q	Total	dividends	payout	on equity
Year ended	Yen	Yen	Yen	Yen	Yen	Millions	%	%
March 31, 2023	_	35.00	_	69.00	104.00	2,156	30.1	6.4
March 31, 2024	_	18.00	_	13.00	31.00	633	30.9	1.7
Forecast; Year ending March 31, 2025	_	35.00	-	39.00	74.00		30.3	

Note: The year-end dividend per share for the fiscal year ending March 2024 has been changed from 12 yen to 13 yen. For details, please see the "Notice Regarding Dividend of Surplus" announced on May 14, 2024.

#### 3. Forecast of Consolidated Operating Results for the year ending March 31, 2025

(Percentage figures represent changes from the same period of previous year.)

	Net Sa	les	Operating	income	Ordinary in	ncome	Profit attri to owne pare	ers of	Net profit per share
	Millions of	yen %	Millions of	yen %	Millions of	yen %	Millions of	yen %	Yen
Half year ending September 30, 2024	24,300	30.6	4,700	199.4	4,500	170.2	3,100	158.6	151.64
Year ending March 31, 2025	46,000	26.3	7,500	155.7	7,200	147.1	5,000	142.7	244.58

#### 4. Other

- (1) Changes in significant subsidiaries during current quarter consolidated period (changes in specified subsidiaries with change in scope of consolidation): No
  - (2) Changes in accounting policies, changes in accounting estimates and restatements
    - 1) Changes in accounting policies due to revisions of accounting standards etc.: Yes
    - 2) Changes in accounting policies other than 1): No
    - 3) Changes in accounting estimates: No
    - 4) Restatements: No

Note: For details, see Notes regarding consolidated financial statements (Changes in accounting policies) on page 12.

- (3) Number of outstanding shares (common stock)
  - 1) Number of outstanding shares (including treasury shares) at term end:

March 31, 2024 21,829,775 shares
March 31, 2023 23,329,775 shares

2) Number of treasury shares at term end:

March 31, 2024 1,386,398 shares
March 31, 2023 2,593,423 shares

3) Average number of outstanding shares:

March 31, 2024 20,512,628 shares
March 31, 2023 20,840,607 shares

- \* Summaries of financial statements are not subject to audit by certified public accountants or auditing firms.
- \* Explanation of the appropriate use of earnings forecasts and other special notes

  The forward-looking statements in this document, including earnings forecasts, are based on information currently available to us and certain assumptions that are judged to be reasonable. We do not commit to achieving these forecasts. Furthermore, actual results may differ significantly due to various factors. Overview of Business Results (4) Future Prospects" on page 5 of the attachment for the assumptions for the forecasts and notes on using the forecasts.

#### **Overview of Business Results**

#### (1) Summary of Business Results

In this consolidated cumulative period, the global economy progressed towards normalization as various countries lifted COVID-19 restrictions. However, the outlook remains uncertain due to concerns over economic slowdowns driven by monetary policies, primarily in the U.S. and Europe, amid prolonged inflation, unstable exchange rates, escalating resource costs due to the ongoing conflict in Ukraine, and rising new geopolitical risks predominantly in the Middle East.

Under these conditions, our test solutions business continued to face challenges from production adjustments and investment constraints due to sluggish demand in the semiconductor and memory markets for mobile devices, particularly smartphones, since the latter half of FY2022. Our connector solutions business was impacted by enduring inventory adjustments in the European industrial and North American telecommunications equipment markets. Despite efforts to mitigate the effects of rising raw material and energy costs, along with temporary overhead increases from new plant startups in Japan and the Philippines, our profitability was adversely affected.

As a result, our business performance in the consolidated fiscal year marked net sales of 36,423 million yen (a decrease of 22.5% year-on-year), operating profit of 2,933 million yen (a decrease of 67.9% year-on-year), ordinary profit of 2,914 million yen (a decrease of 69.2% year-on-year), and profit attributable to the owners of parent of 2,060 million yen (a decrease of 71.4% year-on-year).

Our business performance on a segment-by-segment basis is shown below.

#### [Test Solutions Business]

In the test socket segment, we were affected by sluggish market conditions, especially in the Chinese market, for its mainstay smartphone products. In addition, the PC market experienced a downturn due to a post-COVID-19 pandemic rebound in demand. In the burn-in socket segment, our sales of products for logic devices for automotive applications remained strong, but sales in other areas declined. As for products for memory semiconductors, there was a slight resumption of investment in DRAM in the second half of the fiscal year. However, the sales of products for NAND devices continued to be sluggish. Consequently, overall sales for memory semiconductors remained weak.

As a result, our business performance resulted in a net sales of 15,840 million yen (a decrease of 34.6% year-on-year), and the operating profit was 1,845 million yen (a decrease of 74.0% year-on-year).

#### [Connector Solutions Business]

Our products for on-vehicle equipment performed well due to increased production and new product launches by major customers. Our industrial equipment products were affected by inventory adjustments by customers in the European market, a major market. The demand for telecommunications equipment remained robust in Europe due to expanding requirements for high-speed, large-capacity transmissions amidst ongoing US-China economic tensions. However, it faced prolonged inventory adjustments from customers in North America.

As a result, our business performance resulted in a net sales of 19,229 million yen (a decrease of 8.8% year-on-year), and the operating profit was 929 million yen (a decrease of 43.0% year-on-year).

#### [Optics-related Business]

Inventory and production adjustments from some customers particularly affected our filter products for consumer electronics and high-value-added medical equipment.

As a result, our business performance resulted in 1,353 million yen (a decrease of 20.4% year-on-year), and the operating loss amounted to 21 million yen (compared to the operating profit of 181 million yen in the same period of the previous fiscal year).

# (2) Overview of the Financial Condition for the Fiscal Year (Assets)

Our current assets at the end of this consolidated cumulative period amounted to 29,715 million yen, a decrease of 2,979 million yen from the end of the previous consolidated cumulative period, mainly due to a decrease in cash and deposits of 4,126 million yen resulting from a decrease in net sales and the construction of a new building at the Company's Sakura Factory and a new production plant of our consolidated subsidiary, Pricon Microelectronics, Inc. noncurrent assets totaled 21,346 million yen, an increase of 3,672 million yen from the end of the previous consolidated cumulative period. This is mainly due to an increase of 2,796 million yen in buildings and structures resulting from the construction of a production plant.

As a result, our total assets amounted to 51,062 million yen, an increase of 693 million yen from the end of the previous consolidated fiscal year.

#### (Liabilities)

Our current liabilities at the end of this consolidated cumulative period amounted to 9,231 million yen, a decrease of 1,197 million yen from the end of the previous consolidated cumulative period, mainly due to a decrease of 734 million yen in the provision for bonuses and a decrease of 584 million yen in income taxes payable. Noncurrent liabilities amounted to 3,566 million yen, an increase of 639 million yen from the end of the previous consolidated cumulative period.

As a result, our total liabilities amounted to 12,797 million yen, a decrease of 557 million yen from the end of the previous consolidated fiscal year.

#### (Net Assets)

Our total net assets as of the end of this consolidated cumulative period amounted to 38,264 million yen, an increase of 1,250 million yen from the end of the previous consolidated cumulative period, mainly due to profit attributable to the owners of parent of 2,060 million yen and an increase in foreign currency translation adjustment of 1,703 million yen due to yen depreciation, despite dividends of surplus of 1,798 million yen and purchase of treasury shares of 699 million yen.

As a result, the equity ratio amounted to 74.6% (compared to 72.9% at the end of the previous consolidated cumulative period).

#### (3) Overview of Cash Flow for the Fiscal Period

During this consolidated cumulative period, our cash and cash equivalents (hereinafter referred to as "funds") decreased by 3,662 million yen from the end of the previous consolidated cumulative period. The funds resulted in 13,072 million yen at the end of the consolidated cumulative period.

The status of each cash flow and its factors during the consolidated cumulative period are explained below.

### (Cash flows from operating activities)

The funds obtained from operating activities resulted in 3,230 million yen (a decrease of 70.2% year-on-year). This result was mainly due to the profit before income taxes of 3,084 million yen.

#### (Cash flows from investment activities)

The funds used in investment activities amounted to 4,221 million yen (a decrease of 13.1% year-on-year). This result was mainly due to the purchase of property, plant and equipment of 4,508 million yen.

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#### (Cash flows from financing activities)

The funds used in financing activities amounted to 3,432 million yen (an increase of 2.3% year-on-year). This result was mainly due the dividends paid of 1,795 million yen and the purchase of treasury shares of 699 million yen.

#### (4) Future Prospects

The future of the global economy remains uncertain due to prolonged global inflation and continued monetary tightening in various countries, as well as increased geopolitical risks, particularly in Ukraine and the Middle East, and is expected to remain unpredictable.

As for the market environment surrounding the Group, although the degree of recovery in the mainstay semiconductor market varies by product type, we expect the market as a whole to continue to expand over the medium to long term.

Under these circumstances, in the test solutions business, the Group expects a business recovery in the mobile device market, including smartphones, which had been largely stagnant. In the memory semiconductor market, demand for products used for DRAM is expected to increase mainly for data centers, including generative AI, but recovery for products for NAND devices is expected to be slow. In the logic semiconductor market, we expect steady growth, mainly in products for ADAS. In the connector solutions business, we expect steady sales in the automotive equipment market and a gradual recovery in the telecommunications equipment market after inventory adjustments at customers have run their course. Still, there are concerns that inventory adjustments in the industrial equipment market will be prolonged in the mainstay European market.

Regarding the forecast for the full-year consolidated performance for the fiscal year ending in March 2025, we anticipate net sales of 46,000 million yen (an increase of 26.3% year-on-year), operating profit of 7,500 million yen (an increase of 155.7% year-on-year), ordinary profit of 7,200 million yen (an increase of 147.1% year-on-year), and profit attributable to the owners of parent of 5,000 million yen (an increase of 142.7% year-on-year).

The forecast assumption is based on exchange rates of 145.00 yen to the U.S. dollar and 155.00 yen to the euro.

#### **Basic Concept of the Selection of Accounting Standards**

For the time being, the Group's policy is to prepare its consolidated financial statements in accordance with Japanese Generally Accepted Accounting Principles (J-GAAP), considering the comparability of the consolidated financial statements from period to period and the comparability among companies.

We intend to consider the application of International Financial Reporting Standards in the future based on trends in the application of International Financial Reporting Standards by other domestic companies in the same industry.

# **Consolidated Balance Sheets**

	A (A) 1 04 0000	(Thousands of yen)
	As of March 31, 2023 Amount	As of March 31, 2024  Amount
(ASSETS)	Amount	Amount
Current assets		
Cash and deposits	17,230,607	13,104,279
Notes	41,854	31,000
Electronically recorded monetary claims	556,310	529,117
Accounts receivable	6,107,037	7,024,880
Merchandise and finished goods	3,321,857	2,895,435
Work in process	309,519	341,136
Raw materials and supplies	2,916,382	3,644,036
Other	2,244,823	2,176,346
Allowance for doubtful accounts	△33,600	△30,838
Total current assets	32,694,792	29,715,393
Non-current assets		
Property, plant and equipment		
Buildings and structures	2,937,356	5,733,361
Machinery, equipment and vehicles	3,119,923	3,196,016
Tools, furniture and fixtures	1,766,225	1,860,595
Land	4,181,931	4,278,067
Leased assets	43,227	54,753
Right-of-use assets	2,827,041	3,281,071
Construction in progress	937,358	683,117
Total property, plant and equipment	15,813,063	19,086,984
Intangible fixed assets		
Software	184,568	194,243
Software in progress	_	279,002
Other	44,930	44,062
Total intangible fixed assets	229,499	517,309
Investments and other assets		
Investment securities	58,210	67,697
Deferred tax assets	313,385	277,662
Net defined benefit asset	766,773	850,179
Other	493,264	546,826
Allowance for doubtful accounts	Δ0	Δ0
Total investments and other assets	1,631,633	1,742,366
Total non-current assets	17,674,197	21,346,660
Total assets	50,368,989	51,062,054

(Thousands of yen)				
	As of March 31, 2023	As of March 31, 2024		
(LIABILITIES)	Amount	Amount		
Current liabilities				
	2 220 414	2 454 527		
Notes and accounts payable	2,220,414	2,454,537		
Short-term borrowings  Current portion of long-term borrowings	3,060,860	2,759,870 40,000		
	337,870	40,000		
Lease obligations	,			
Income taxes payable	1,493,465	908,989		
Provision for bonuses Other	1,158,368	423,977		
<u> </u>	2,117,860	2,239,739		
Total current liabilities	10,428,839	9,231,773		
Non-current liabilities				
Long-term borrowings	450,000	410,000		
Lease obligations	2,111,457	2,298,822		
Deferred tax liabilities	19,957	254,410		
Provision for loss on litigation	105,492	162,423		
Retirement benefit liability	37,696	65,291		
Asset retirement obligations	27,332	28,739		
Other	174,227	346,373		
Total non-current liabilities	2,926,165	3,566,062		
Total liabilities	13,355,004	12,797,836		
(NET ASSETS)				
Shareholders' equity				
Capital stock	10,084,103	10,084,103		
Capital surplus	1,788,562	1,623,633		
Retained earnings	26,782,778	25,297,550		
Treasury shares	△3,351,466	△2,092,715		
Total shareholders' equity	35,303,978	34,912,571		
Amount of other comprehensive income				
Valuation difference on available-for-sale				
securities	12,486	15,316		
Foreign currency translation adjustments	1,452,885	3,156,806		
Remeasurments of defined benefit plans	△56,297	△10,407		
Total amount of other comprehensive income	1,409,074	3,161,715		
Subscription rights to shares	178,200			
Non-controlling interests	122,731	189,930		
Total net assets	37,013,985	38,264,217		
Total liabilities and total net assets	50,368,989	51,062,054		

# **Consolidated Statements of Income**

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
	Amount	Amount
Net sales	46,985,438	36,423,844
Cost of sales	29,230,744	25,318,706
Gross profit	17,754,693	11,105,138
Selling, general and administrative expenses	8,620,245	8,171,657
Operating profit	9,134,448	2,933,480
Non-operating income		
Interests income	29,644	64,740
Dividend income	5,634	11,562
Foreign exchange gains	428,152	184,257
Gain on sales of scraps	24,439	13,613
Subsidy income	28,135	19,287
Other	45,573	55,591
Total non-operating income	561,579	349,053
Non-operating expenses		
Interest expenses	164,303	233,597
	13,101	50,699
Factory relocation expenses	63,060	58,937
Other	5,080	25,049
Total non-operating expenses	245,545	368,283
Ordinary profit	9,450,481	2,914,249
Extraordinary income		
Gain on sales of non-current assets	485	7,748
Gain on sales of investment securities	_	162,218
Total extraordinary income	485	169,966
Profit before income taxes	9,450,966	3,084,216
Current income taxes	2,336,878	710,043
Deferred income taxes	△89,354	261,174
Income taxes	2,247,524	971,217
Profit	7,203,442	2,112,998
Profit attributable to non-controlling interests	Δ9,012	52,817
Profit attributable to owners of parent	7,212,455	2,060,181

# **Consolidated Statements of Comprehensive Income**

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
	Amount	Amount
Profit	7,203,442	2,112,998
Other comprehensive income		
Valuation difference on available-for-sale securities	785	2,829
Foreign currency translation adjustments	959,125	1,718,302
Remeasurements of defined benefit plans	△3,028	45,890
Total other comprehensive income	956,882	1,767,022
Comprehensive income	8,160,325	3,880,021
(Attribute to)		
Comprehensive income attributable to owners of parent	8,163,824	3,812,822
Comprehensive income attributable to non-controlling interests	△3,498	67,199

# **Consolidated Statements of Cash Flows**

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
	Amount	Amount
Cash Flows from Operating Activities		
Profit before income taxes	9,450,966	3,084,216
Depreciation	2,658,418	2,789,582
Interest and dividends income	△35,278	△76,303
Interest expenses	164,303	233,597
Exchange loss (∆gain)	△457,968	△288,353
Loss (∆gain) on retirement of noncurrent assets	13,101	50,699
Equipment relocation expenses	63,060	58,937
Loss (∆gain) on sales of non-current assets	△485	△7,748
Loss (∆gain) on sales of investment securities	_	△162,218
Decrease (∆increase) in notes and accounts receivable-trade	2,368,207	△236,672
Decrease (∆increase) in inventories	262,264	237,670
Increase (△decrease) in notes and accounts payable-trade	△281,102	29,324
Increase (△decrease) in accounts payable-other	△96,871	9,554
Increase (△decrease) in provision for bonuses	122,014	△752,315
Decrease (△increase) in net defined benefit asset	△33,316	△81,806
Increase (△decrease) in net defined benefit liability	15,658	32,707
Increase (△decrease) in provision for directors' retirement benefits	△10,585	_
Other, net	△715,184	△199,724
Sub total	13,487,200	4,721,148
Interest and dividends income received	30,846	81,916
Interest expenses paid	△163,777	△233,898
Income taxes paid	△2,507,349	△1,338,167
Net Cash provided by Operating Activities	10,846,919	3,230,998

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		(Thousands of yen
	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
	Amount	Amount
Cash Flows from Investing Activities		
Payments into time deposits	△476,855	△3,523
Proceeds from withdrawal of time deposits	_	509,119
Purchase of property, plant and equipment	△4,235,664	△4,508,153
Proceeds from sales of property, plant and equipment	8,469	12,337
Payments of loans receivable	△20,589	△29,428
Other, net	△133,634	△201,679
Net Cash used in Investing Activities	△4,858,275	△4,221,328
Cash flows from Financing Activities		
Repayment of long-term borrowings	_	△540,720
Redemption of bonds	200,000	_
Repayments of finance lease obligations	△20,000	△40,000
Purchase of treasury shares	△403,892	△387,041
Cash dividends paid	△698,086	△699,928
Proceeds from exercise of employee share options	△2,433,682	△1,795,770
	_	31,147
Net Cash used in Financing Activities	△3,355,662	△3,432,313
Effect of exchange rates changes on cash and cash equivalents	553,023	760,169
Net increase (△decrease) of cash and cash equivalents	3,186,005	△3,662,472
Cash and Cash Equivalents at beginning of period	13,548,863	16,734,869
Cash and Cash Equivalents at the end of period	16,734,869	13,072,396

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# Notes regarding consolidated financial statements

- Notes regarding going concern assumption
   Not applicable.
- Changes in accounting policies

(Application of Handling of Accounting and Disclosure for Issuance and Possession of Rights to Display Securities by Electronic Record Transfer)

"Handling of Accounting and Disclosure for Issuance and Possession of Rights to Display Securities by Electronic Record Transfer" (Practical Response Report No. 43, August 26, 2022, Accounting Standards Board of Japan) was applied from the beginning of the current consolidated fiscal year. Please note that there is no impact on the consolidated financial statements.

Notes Regarding Significant Subsequent Events Purchase of Treasury Shares

The Board of Directors, at a meeting held on May 14, 2024, resolved matters relating to the purchase of treasury shares pursuant to Article 156 of the Companies Act as applied pursuant to Article 165, paragraph 3 of the said Act.

1. Reason for purchase of treasury shares

To enhance shareholder returns by implementing agile capital policies that respond to business environment changes and improve capital efficiency.

- 2. Details of matters relating to the purchase
- (1) Type of shares to be acquired: Common shares of the Company
- (2) Total number of shares to be acquired: 500,000 (maximum) (Ratio to the total number of shares issued (excluding treasury shares): 2.44%)
- (3) Purchase period: From June 1, 2024 to December 31, 2024
- (4) Total purchase amount: 1,000,000,000 yen (maximum)
- (5) Method of the purchase: Market purchase at the Tokyo Stock Exchange